

**USA Cares, Inc.** 

Independent Auditors' Report and
Financial Statements for the Years Ended
December 31, 2022 and 2021

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### **Independent Auditors' Report**

The Board of Directors USA Cares, Inc. Louisville, Kentucky

#### **Opinion**

We have audited the accompanying financial statements of USA Cares, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of USA Cares, Inc. as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of USA Cares, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about USA Cares Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

Exercise professional judgment and maintain professional skepticism throughout the audit.

- Identify and assess the risks of material misstatement of the financial statements, whether due to
  fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
  include examining, on a test basis, evidence regarding the amounts and disclosures in the financial
  statements.
- Obtain an understanding of internal control relevant to the audit to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of USA Cares, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about USA Cares, Inc.'s ability to continue as a going concern for a reasonable period.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Baldwin CPAs, PLLC

Louisville, Kentucky March 31, 2023

## USA Cares, Inc. Statements of Financial Position December 31, 2022 and 2021

|                                                | 2022         | 2021         |
|------------------------------------------------|--------------|--------------|
| Assets                                         |              |              |
| Cash                                           | \$ 1,660,845 | \$ 992,240   |
| Promises to give                               | 122,500      | 16,000       |
| ERTC receivable                                | 101,351      | -            |
| Prepaid expenses                               | 32,767       | 10,950       |
| Inventory                                      | 6,350        | 15,280       |
| Investments                                    | 230,759      | 251,544      |
| Cash surrender value of life insurance         | 26,663       | 21,878       |
| Property and equipment, net                    | 1,365,695    | 314,654      |
| Right-of-use assets - operating leases, net    | 6,793        | -            |
|                                                |              |              |
| Total Assets                                   | \$ 3,553,723 | \$ 1,622,546 |
| Liabilities and Net Assets                     |              |              |
| Current Liabilities                            |              |              |
| Accounts payable                               | \$ 31,599    | \$ 16,428    |
| Accrued expenses                               | 48,487       | 46,303       |
| Current portion of long-term debt              | 24,809       | -            |
| Current portion of operating lease liabilities | 3,855        |              |
| Total Current Liabilities                      | 108,750      | 62,731       |
| Long-term Liabilities                          |              |              |
| Long-term debt                                 | 763,832      | 149,900      |
| Long-term operating lease liabilities          | 2,938        |              |
| Total Long-term Liabilities                    | 766,770      | 149,900      |
| Total Liabilities                              | 875,520      | 212,631      |
| Net Assets                                     |              |              |
| Net assets without donor restrictions          | 1,421,826    | 1,113,903    |
| Net assets with donor restrictions             |              |              |
| Restricted by purpose or time                  | 1,175,349    | 214,984      |
| Restricted in perpetuity                       | 81,028       | 81,028       |
| Total net assets with donor restrictions       | 1,256,377    | 296,012      |
| Total Net Assets                               | 2,678,203    | 1,409,915    |
| Total Liabilities and Net assets               | \$ 3,553,723 | \$ 1,622,546 |

# USA Cares, Inc. Statements of Activities For the Years Ended December 31, 2022 and 2021

|                                     |               | 2022         |              | 2021          |              |              |  |
|-------------------------------------|---------------|--------------|--------------|---------------|--------------|--------------|--|
|                                     | Without Donor | With Donor   |              | Without Donor | With Donor   |              |  |
|                                     | Restrictions  | Restrictions | Total        | Restrictions  | Restrictions | Total        |  |
| Public Support and Revenue          |               |              |              |               |              |              |  |
| Contributions and grants            | \$ 2,190,805  | \$ 1,376,567 | \$ 3,567,372 | \$ 1,801,617  | \$ 43,769    | \$ 1,845,386 |  |
| Contribution of nonfinancial assets | 17,021        | -            | 17,021       | 9,755         | -            | 9,755        |  |
| Special events                      |               |              |              |               |              |              |  |
| Gross revenue                       | 841,098       | -            | 841,098      | 717,677       | -            | 717,677      |  |
| Direct costs                        | (212,460)     | -            | (212,460)    | (149,916)     | -            | (149,916)    |  |
| Investment income                   | 2,445         | 2,530        | 4,975        | 38            | 3,197        | 3,235        |  |
| Unrealized/realized gain (loss)     | -             | (26,315)     | (26,315)     | -             | 103,781      | 103,781      |  |
| Loss on disposal of assets          | (9,777)       | -            | (9,777)      | -             | -            | -            |  |
|                                     |               |              |              |               |              |              |  |
|                                     | 2,829,132     | 1,352,782    | 4,181,914    | 2,379,171     | 150,747      | 2,529,918    |  |
| Net assets released from            |               |              |              |               |              |              |  |
| restrictions                        | 392,417       | (392,417)    |              | 83,621        | (83,621)     |              |  |
|                                     |               |              |              |               |              |              |  |
| Total Public Support and Revenue    | 3,221,549     | 960,365      | 4,181,914    | 2,462,792     | 67,126       | 2,529,918    |  |
| Expenses                            |               |              |              |               |              |              |  |
| Program services                    | 2,547,936     | -            | 2,547,936    | 1,786,433     | -            | 1,786,433    |  |
| Management and general              | 153,843       | -            | 153,843      | 107,413       | -            | 107,413      |  |
| Fund raising                        | 211,847       |              | 211,847      | 197,497       |              | 197,497      |  |
| Total Expenses                      | 2,913,626     | _            | 2,913,626    | 2,091,343     | -            | 2,091,343    |  |
|                                     |               |              |              |               |              |              |  |
| Change in Net Assets                | 307,923       | 960,365      | 1,268,288    | 371,449       | 67,126       | 438,575      |  |
| Net Assets at Beginning of Year     | 1,113,903     | 296,012      | 1,409,915    | 742,454       | 228,886      | 971,340      |  |
| Net Assets at End of Year           | \$ 1,421,826  | \$ 1,256,377 | \$ 2,678,203 | \$ 1,113,903  | \$ 296,012   | \$ 1,409,915 |  |

USA Cares, Inc.
Statements of Functional Expenses
For the Years Ended December 31, 2022 and 2021

2022 2021 Program Management Fund Program Management Fund Total Services and General Raising Total Services and General Raising 908.028 \$103,787 \$ 742.252 Salaries and wages \$ 752.937 \$ 51,304 584.152 \$ 51,438 \$106.662 Employee benefits and payroll tax 133.484 110.685 7.542 15.257 103.518 81.469 7.174 14.875 1.409.891 1.409.891 865.472 865.472 Assistance 27.689 24.772 1.750 1.167 50.260 44.208 4.021 2.031 Occupancy 33.317 1.270 10.172 21.875 16,954 1,136 1,437 14,381 Bank charges Business development 32.623 23.939 8.684 22.179 17.865 4.314 3.545 2.584 793 998 6,539 694 2.300 793 Conventions and training 4,797 720 Depreciation 15,250 12,505 915 1,830 5,997 480 10,192 5,404 79 4,709 11,602 5,110 220 6,272 Dues and subscriptions 22,438 16,705 3,021 2,712 17,513 11,714 2,806 2,993 Insurance 29,233 \_ 29,233 550 550 Interest expense 21,646 9,650 11,957 7,396 6,489 43 864 Meals and entertainment 39 Office supplies 3,916 3,274 300 342 8,562 7,572 252 738 12,585 11,625 481 479 1,941 1,732 91 118 Other expenses 15,483 11,583 671 3,229 14,254 9,823 4,431 Postage and shipping 8,235 1,076 432 7,159 6,156 5,724 **Printing** 106,769 56,862 39,234 10,673 118,956 71,793 28,942 18,221 Professional fees 1,283 32 367 Taxes, licenses and fees 3.864 2.549 4,575 27 4,181 53,549 41,533 1,339 10,677 63,050 49,822 1,812 11,416 Technology and small equipment **Telecommunications** 16.941 9.478 6.621 842 16.668 8.379 7.323 966 8,016 2,884 35.303 27.850 17 7.436 10.904 Travel 399 Utilities 6.651 5.986 266 Direct costs of special events 149.916 149,916 212.460 212.460 2,547,936 Total Expenses by Function 3.126.086 153,843 424,307 2,241,259 1,786,433 107,413 347,413 Less: direct costs of special events (212,460)(212,460)(149,916)(149,916)153.843 \$2,091,343 **Total Expenses** \$2.913.626 \$2.547.936 \$211.847 \$1,786,433 107.413 \$197.497 Percent of total 100.00% 87.45% 5.28% 7.27% 100.00% 85.42% 5.14% 9.44%

# USA Cares, Inc. Statements of Cash Flows For the Years Ended December 31, 2022 and 2021

|                                                                 | 2022            | 2021          |
|-----------------------------------------------------------------|-----------------|---------------|
| Cash Flows From Operating Activities                            |                 |               |
| Change in net assets                                            | \$<br>1,268,288 | \$<br>438,575 |
| Adjustments to reconcile change in net assets                   |                 |               |
| to net cash provided (used) by operating activities:            |                 |               |
| Depreciation                                                    | 15,250          | 5,997         |
| Unrealized and realized (gain) loss                             | 26,315          | (103,781)     |
| (Gain) loss on disposal of assets                               | 9,777           | -             |
| Amortization of right-of-use assets                             | 3,803           | -             |
| (Increase) decrease in operating assets:                        |                 |               |
| ERTC receivable                                                 | (101,351)       | -             |
| Pledges receivable                                              | -               | 20,000        |
| Promises to give                                                | (106,500)       | 28,069        |
| Prepaid expenses                                                | (21,817)        | (6,783)       |
| Inventory                                                       | 8,930           | (1,807)       |
| Cash surrender value of life insurance                          | (4,785)         | (4,790)       |
| Increase (decrease) in operating liabilities:                   |                 |               |
| Accounts payable                                                | 15,171          | (19,314)      |
| Accrued expenses                                                | 2,184           | 13,500        |
| Lease liabilities - operating leases                            | <br>(3,803)     |               |
| Net Cash Provided by Operating Activities                       | 1,111,462       | 369,666       |
| Cash Flows From Investing Activities                            |                 |               |
| Purchase of property and equipment                              | (1,076,068)     | (15,292)      |
| Purchase of investments                                         | (10,530)        | (3,197)       |
| Proceeds from sale of investments                               | <br>5,000       | <br>          |
| Net Cash Used by Investing Activities                           | (1,081,598)     | (18,489)      |
| Cash Flows From Financing Activities                            |                 |               |
| Proceeds from long-term debt                                    | 1,150,000       | -             |
| Payments on long-term debt                                      | (511,259)       |               |
| Net Cash Provided by Financing Activities                       | 638,741         | -             |
| Net Increase in Cash                                            | 668,605         | 351,177       |
| Cash at Beginning of Year                                       | <br>992,240     | <br>641,063   |
| Cash at End of Year                                             | \$<br>1,660,845 | \$<br>992,240 |
| Supplemental Information                                        |                 |               |
| Cash paid for interest                                          | \$<br>29,233    | \$<br>550     |
| Obtaining right-of-use assets in exchange for lease liabilities | \$<br>10,596    | \$<br>        |

### Note 1 - Summary of Significant Accounting Policies

### Organization

USA Cares, Inc. (the Organization) is a not-for-profit, tax-exempt organization whose mission is to provide post-9/11 military veterans, service members, and their families with emergency financial assistance and post-service skills training to create a foundation for long-term stability. Their services improve the quality of life for veterans and their families and reduce potential factors that can contribute to veteran suicide. These services are funded primarily by contributions and grants.

The Organization currently has twenty-four chapters located throughout the United States.

### Basis of Accounting

The Organization prepares its financial statements on the accrual basis in accordance with accounting principles generally accepted in the United States of America.

## Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) with regards to financial statements of Not-for-Profit Organizations. Under this guidance, USA Cares, Inc. is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. A description of the net assets categories follows:

<u>Net assets without donor restrictions</u>: expendable funds that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of management and the board of directors.

<u>Net assets with donor restrictions</u>: stipulated by donors and grantors for specific program purposes or are restricted by time. This includes endowment funds in which the donor has stipulated that the corpus be invested in perpetuity and only the income be made available for program operations in accordance with donor restrictions.

#### **Estimates**

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

### Cash

USA Cares, Inc. considers all cash in deposit accounts as cash for financial statement purposes. Cash held temporarily by a custodian for investment purposes is included in investments and is not considered to be cash equivalents.

#### Inventory

Inventory consists of gift cards valued at their cash value.

### **Note 1 - Summary of Significant Accounting Policies (Continued)**

### Promises to Give

Promises to give are recognized when the donor makes a promise to give to USA Cares, Inc. that is, in substance, unconditional. Promises to give becoming due in the next year are recorded at net realizable value. Promises to give due in subsequent years are reported at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the promises are received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

#### Investments

The ASC establishes a framework for measuring fair value based upon a hierarchy that prioritizes observable and unobservable inputs used to measure fair value as follows:

<u>Level 1</u> – Quoted prices (unadjusted) in active markets that are accessible at the measurement date for identical assets or liabilities.

<u>Level 2</u> – Observable inputs other than level 1 prices such as quoted prices for similar assets or liabilities; quoted prices for identical or similar assets or liabilities in inactive markets; or other inputs that are observable or can be corroborated by observable market data.

<u>Level 3</u> – Unobservable inputs that are supported by little or no market activity and are significant to the fair value of the assets or liabilities.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

## Property and Equipment

Property and equipment are recorded at cost if purchased and fair market value if donated and are depreciated based on the straight-line method over the estimated useful life of the respective assets (1-10 years). The cost of property and equipment purchased more than \$2,500 is capitalized.

### Revenue Recognition

Contributions and grants are recognized when cash, securities or other assets, an unconditional promise to give, grants, or notification of a beneficial interest, is received and are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor restrictions. Contributions and grants that are restricted by the donor is reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted contributions and grants are reported as an increase in net assets with donor restrictions and when the restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Conditional promises to give, that is, those with a measurable performance or other barriers, and a right of return, are not recognized until the conditions on which they depend have been substantially met.

Special events revenue is recognized when the event takes place.

## Note 1 - Summary of Significant Accounting Policies (Continued)

#### Contributions of Non-financial Assets and In-kind Donations

The Organization may receive various types of in-kind donations including services and equipment. FASB ASC 958-605-25 requires recognition of professional services received if those services (a) create or enhance long-lived non-financial assets or (b) require specialized skill(s), are provided by individuals possessing those skill(s) and would typically need to be purchased if not provided by donation. The services received by the Organization do not meet these criteria. Contributions of tangible assets are recognized at fair value when received and presented on the statement of activities as contributions of non-financial assets and in-kind donations, as required by ASU 2020-07.

No amounts have been reflected in the financial statements for donated services. The Organization pays for most services requiring specific expertise. Many individuals volunteer significant amounts of time and perform a variety of tasks that assist the Organization with programs, solicitations, and various committee assignments, however the Organization does not reflect the value of the contributed services because they do not meet recognition criteria presented by GAAP.

### Advertising Expense

The organization uses advertising to promote its programs. Advertising costs are expensed as incurred. Advertising costs for the years ended December 31, 2022 and 2021 were \$19,251 and \$12,733, respectively.

## Functional Expense Allocation

The costs of providing the various programs and supporting activities have been summarized on a functional basis in the statement of activities. Accordingly, costs have been allocated among the program and supporting services benefited. The expenses that are allocated are salaries and benefits, depreciation, other expenses, taxes/fees, printing, and insurance which are allocated on the basis of estimates of time and effort.

### Income Tax Status

USA Cares, Inc. is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. USA Cares, Inc. qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2).

Management has concluded that any tax positions that would not meet the more-likely-than-not criterion of FASB ASC 740-10 would be immaterial to the financial statements taken as a whole. Accordingly, the accompanying financial statements do not include any provision for uncertain tax positions, and no related interest or penalties have been recorded in the statement of activities or accrued in the statement of financial position.

### Reclassifications

Certain reclassifications have been made in the prior year's amounts to conform with current year statement presentation.

## Note 1 - Summary of Significant Accounting Policies (Continued)

### Accounting Pronouncements Adopted in the Current Year

In September 2020, the Financial Accounting Standards Board ("FASB") issued ASU 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets* (Topic 958), which is effective for fiscal years beginning after June 15, 2021, with early adoption permitted, and is intended to improve transparency in the reporting of contributed nonfinancial assets, also known as gifts in-kind, for not-for-profit organizations. The ASU requires a not-for-profit organization to present contributed nonfinancial assets as a separate line item in the statement of activities, apart from contributions of cash or other financial assets, along with expanded disclosure requirements. The Organization adopted and implemented this pronouncement on January 1, 2021 using the retrospective method of application. The adoption of ASU 2020-07 resulted in no material changes to the recognition of contributions.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), which supersedes existing guidance for accounting for leases under Topic 840, Leases. The FASB also subsequently issued the following additional ASUs, which amend and clarify Topic 842: ASU 2018-01, Land Easement Practical Expedient for Transition to Topic 842; ASU 2018-10, Codification Improvements to Topic 842, Leases; ASU 2018-11, Leases (Topic 842): Targeted Improvements; ASU 2018-20, Narrow-scope Improvements for Lessors; and ASU 2019-01, Leases (Topic 842): Codification Improvements. The most significant change in the new leasing guidance is the requirement to recognize right-of-use (ROU) assets and lease liabilities for operating leases on the balance sheet.

The Organization elected to adopt this ASU effective January 1, 2022, and utilized all the applicable available practical expedients. The adoption had an immaterial impact on the Organization's statements of financial position and activities. The most significant impact was the recognition of ROU assets and lease liabilities for operating leases. The accounting for finance leases remained substantially unchanged. Adoption of the standard required the Organization to restate amounts as of January 1, 2022, resulting in an increase in operating lease ROU assets of \$10,596 an increase in long-term operating lease liabilities of \$6,793, and short-term operating lease liabilities of \$3,803. Lease disclosures for the year ended December 31, 2021 are made under prior lease guidance in FASB ASC 840.

### Note 2 - Concentrations of Credit Risk

<u>Cash</u> – USA Cares, Inc. maintains its cash balances and marketable securities in several financial institutions. The cash balances are insured by the Federal Deposit Insurance Corporation. At various times the cash balances exceed amounts federally insured. The risk is managed by maintaining all deposits in high quality financial institutions. On December 31, 2022 and 2021, the cash balances exceeded insured limits by \$1,920,726 and \$692,931, respectively.

<u>Investments</u> – Investment securities are exposed to various risks, such as interest rate, market, and credit. Due to the level of risk associated with certain investment securities, and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risks in the near term would result in material changes in the fair value of investments and net assets of the Organization. To address the risk, USA Cares, Inc. maintains a formal investment policy that sets out investment guidelines, asset allocation guidelines and requires review of the investment manager's performance. The finance committee oversees the entire process.

### Note 3 - Promises to Give

Promises to give are all current and consist of the following on December 31, 2022 and 2021:

|                 | <br>2022 2021 |    |        |
|-----------------|---------------|----|--------|
| Program expense | \$<br>122,500 | \$ | 16,000 |

#### Note 4 - Investments

Investments consist of cash and mutual funds and are presented in the financial statements at fair value based on quoted market prices in active markets (all Level 1 measurements). Market risk could occur and is dependent on the future changes in market prices of the various investments held. Cost, fair values and unrealized gain on December 31, 2022 and 2021 are as follows:

| December 31, 2022                                    | Level 1                 | Le | vel 2  | Le | evel 3 | F  | Total<br>air Value |
|------------------------------------------------------|-------------------------|----|--------|----|--------|----|--------------------|
| Cash and cash equivalents<br>Mutual funds - domestic | \$<br>9,898<br>220,861  | \$ | -      | \$ | -      | \$ | 9,898<br>220,861   |
| Total investments at fair value                      | \$<br>230,759           | \$ | -      | \$ |        | \$ | 230,759            |
| <u>December 31, 2021</u>                             |                         |    |        |    |        |    |                    |
| Cash and cash equivalents<br>Mutual funds - domestic | \$<br>10,412<br>241,132 | \$ | -<br>- | \$ | -      | \$ | 10,412<br>241,132  |
| Total investments at fair value                      | \$<br>251,544           | \$ | -      | \$ |        | \$ | 251,544            |

## Note 5 - Endowment Fund

USA Cares, Inc. follows the Uniform Prudent Management of Institutional Funds Act (UPMIFA). UPMIFA eliminates the requirement to maintain the historic dollar value of donor restricted endowments and instead focuses on donor intent and spending practices that are prudent for the uses, benefits, purposes, and duration for which the endowment fund is established. UPMIFA also places a time restriction on the earnings retained in the endowment fund. USA Cares, Inc. has adopted FASB ASC 958-205, which provides guidance and additional disclosures on the net asset classification of endowment funds.

USA Cares, Inc.'s endowment fund consists of donor restricted endowments. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

## Note 5 - Endowment Fund (Continued)

The Board of Directors for USA Cares, Inc. has interpreted UPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, USA Cares, Inc. classifies as endowment restricted net assets (a) the original value of gifts to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in endowment fund net assets is classified as net assets with purpose restrictions.

In accordance with UPMIFA, USA Cares, Inc. considered the following factors: (1) the duration and preservation of the fund, (2) the purposes of USA Cares, Inc., and the donor restricted endowment fund, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of USA Cares, Inc., and (7) the investment policies of USA Cares, Inc.

USA Cares, Inc. has not adopted a spending policy.

Endowment net asset composition by type on December 31, 2022 and 2021 are as follows:

|                   | Net Assets Donor Res |        |               |          |             |                 |               |        |       |
|-------------------|----------------------|--------|---------------|----------|-------------|-----------------|---------------|--------|-------|
|                   | without Donor        |        | without Donor |          | Accumulated |                 | Endowment     |        |       |
|                   | Restrictions         |        |               | Earnings |             | Earnings Corpus |               | Corpus | Total |
| December 31, 2022 | \$                   | 10,860 | \$            | 138,871  | \$          | 81,028          | \$<br>230,759 |        |       |
| December 31, 2021 | \$                   | 10,860 | \$            | 159,656  | \$          | 81,028          | \$<br>251,544 |        |       |

## Note 5 - Endowment Fund (Continued)

Changes in endowment net assets for the years ended December 31, 2022 and 2021 are as follows:

|                        | Net Assets with |            |     |           |         |         |    |          |
|------------------------|-----------------|------------|-----|-----------|---------|---------|----|----------|
|                        | Ne              | t Assets   |     | Donor Re  | stricti | ons     |    |          |
|                        | with            | out Donor  | Aco | cumulated | En      | dowment |    |          |
|                        | Res             | strictions | E   | Earnings  |         | Corpus  |    | Total    |
|                        |                 |            |     |           |         |         |    |          |
| December 31, 2020      | \$              | 10,860     | \$  | 52,678    | \$      | 81,028  | \$ | 144,566  |
| Investment return      |                 |            |     |           |         |         |    |          |
| Investment income, net |                 | -          |     | 3,197     |         | -       |    | 3,197    |
| Realized gain/(loss)   |                 | -          |     | 98,552    |         | -       |    | 98,552   |
| Unrealized gain/(loss) |                 |            |     | 5,229     |         |         |    | 5,229    |
| December 31, 2021      |                 | 10,860     |     | 159,656   |         | 81,028  |    | 251,544  |
|                        |                 |            |     |           |         |         |    |          |
| Investment return      |                 |            |     |           |         |         |    |          |
| Contribution           |                 |            |     | 3,000     |         |         |    | 3,000    |
| Investment income, net |                 | -          |     | 2,530     |         | -       |    | 2,530    |
| Realized gain/(loss)   |                 | -          |     | (3,987)   |         | -       |    | (3,987)  |
| Unrealized gain/(loss) |                 |            |     | (22,328)  |         |         |    | (22,328) |
| December 31, 2022      | \$              | 10,860     | \$  | 138,871   | \$      | 81,028  | \$ | 230,759  |

## Note 6 - Cash Value of Life Insurance

USA Cares, Inc. is the beneficiary of two life insurance policies whereby the donor of the policy donates annually in the amount of the insurance premium. FASB ASC 325-30-35-1 and 35-2 requires that the investment element of a cash value policy be an asset and should be reported at the amount that could be realized under the insurance contract at the statement of financial position date. Management believes that the cash surrender value of the donated insurance policies approximates their fair value.

### Note 7 - Property and Equipment

Depreciation is provided in amounts sufficient to relate the cost of depreciable assets to operations over the estimated useful lives on a straight-line basis.

The cost and accumulated depreciation of such assets on December 31, 2022 and 2021 are as follows:

|                                                                              | 2022 |                                                    | 2021                                             |
|------------------------------------------------------------------------------|------|----------------------------------------------------|--------------------------------------------------|
| Land Land improvements Building Building improvements Furniture and fixtures | \$   | 247,500<br>37,009<br>1,007,650<br>53,149<br>28,298 | \$<br>247,500<br>40,487<br>-<br>11,642<br>25,405 |
| Equipment Vehicles Website                                                   |      | 22,097<br>11,834<br>19,761                         | 11,040<br>11,834<br>19,761                       |
| Total costs Less accumulated depreciation                                    |      | 1,427,298<br>(61,603)                              | <br>367,669<br>(53,015)                          |
| Property and equipment, net                                                  | \$   | 1,365,695                                          | \$<br>314,654                                    |
| Depreciation expense                                                         | \$   | 15,250                                             | \$<br>5,997                                      |

#### Note 8 - PPP Loan

On February 16, 2021, USA Cares entered into a second unsecured promissory note under the Paycheck Protection Program (the "PPP II"), with a principal amount of \$144,900. The PPP II loan was established under the recently enacted Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act") and is administered by the U.S. Small Business Administration (the "SBA"). The term of the PPP II loan is five years. The interest rate on this loan is 1.0% per annum, which shall be deferred for the first six months of the term of the loan. After the initial six-month deferral period, the loan requires monthly payments of principal and interest until maturity with respect to any portion of the PPP II loan which is not forgiven as described below. USA Cares is permitted to prepay or partially prepay the PPP loan at any time with no prepayment penalties. Under the terms of the CARES Act, PPP II loan recipients can apply for, and be granted, forgiveness for all or a portion of loans granted under the PPPII loan. Such forgiveness will be determined, subject to limitations and ongoing rulemaking by the SBA, based on the use of loan proceeds for payroll costs and mortgage interest, rent or utility costs and the maintenance of employee and compensation levels. USA Cares applied for forgiveness of the PPP loan on May 27, 2021 and the SBA approved the forgiveness application in full on July 20, 2021. USA Cares recorded the loan as a grant on the statement of activities for the year ended December 31, 2021.

## Note 9 - Long-Term Debt

Long-term debt consists of the following as of December 31:

|                                                                                                                                      | 2022          | 2021          |
|--------------------------------------------------------------------------------------------------------------------------------------|---------------|---------------|
| 2.75% note, secured by company assets, monthly payment of \$1,318 including principal and interest, final payment due November 2052. | \$<br>298,596 | \$<br>149,900 |
| 3.50% note, secured by company assets, monthly payment of \$5,010, a balloon payment of \$321,591 due on the maturity date.          | 490,045       | -             |
| ·                                                                                                                                    | \$<br>788,641 | \$<br>149,900 |
| Principal payments due on the note payable are as follows:                                                                           |               |               |
| Year Ending December 31,                                                                                                             |               |               |
| 2023                                                                                                                                 |               | \$<br>24,809  |
| 2024                                                                                                                                 |               | 24,592        |
| 2025                                                                                                                                 |               | 25,451        |
| 2026                                                                                                                                 |               | 26,293        |
| 2027                                                                                                                                 |               | 27,404        |
| Thereafter                                                                                                                           |               | <br>660,092   |
|                                                                                                                                      |               | \$<br>788,641 |

## Note 10 - Line of Credit

The Organization has available a line of credit for \$200,000. Interest is payable monthly at a rate of prime (7.5% as of December 31, 2022) plus .5%. The line of credit expires August 15, 2023 and is secured by the Organization's land. There was no outstanding balance on December 31, 2022 and 2021.

#### Note 11 - Net Assets with Donor Restrictions

Net assets are restricted for the following purposes:

|                                                                                       |    | 2022               | 2021                   |
|---------------------------------------------------------------------------------------|----|--------------------|------------------------|
| Subject to specified purpose or passage of time:  Program activities  Time restricted |    | 913,978<br>122,500 | \$<br>39,328<br>16,000 |
| Subject to the enending policy:                                                       |    | 1,036,478          | 55,328                 |
| Subject to the spending policy:  Accumulated earnings from endowment                  |    | 138,871            | 159,656                |
| Subject to restriction in perpetuity:<br>Endowment funds                              |    | 81,028             | <br>81,028             |
| Total net assets with donor restriction                                               | \$ | 1,256,377          | \$<br>296,012          |

Endowment funds are donor restricted funds in which the principal is invested in perpetuity and the income is used to support programs.

#### Note 12 - Leases

The Organization leases certain office equipment, laptop computers, and copying machines. The Organization assesses whether an arrangement qualifies as a lease (i.e., conveys the right to control the use of an identified asset for a period of time in exchange for consideration) at inception and only reassesses its determination if the terms and conditions of the arrangement are changed. Leases with an initial term of 12 months or less are not recorded on the balance sheet. Leases with a right of use value less than \$2,500 are not recognized. The leases have remaining lease terms of 20 months to 25 months.

Operating leases are included in operating lease right-of-use ("ROU") assets, other current liabilities, and operating lease liabilities in our statements of financial position. ROU assets represent our right to use an underlying asset for the lease term, and lease liabilities represent our obligation to make lease payments. Operating lease ROU assets and liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term.

The Organization uses the implicit rate when it is readily determinable. Since most of the Organization's leases do not provide an implicit rate, to determine the present value of lease payments, management uses the risk free rate based on the information available at lease commencement. Operating lease ROU assets also includes any lease payments made and excludes any lease incentives. Lease expense is recognized for these leases on a straight-line basis over the lease term. As of December 31, 2022, assets recorded under right-of-use assets - operating leases were \$10,596, and accumulated amortization associated with operating leases was \$3,803.

## Note 12 - Leases (Continued)

The components of lease expense were as follows:

| Year Ended December 31,                             |    | 2022  |
|-----------------------------------------------------|----|-------|
| Operating leases, included in operating expenses    | \$ | 3,924 |
| Total lease costs                                   | \$ | 3,924 |
| Other information related to leases are as follows: |    |       |
| Year Ended December 31,                             |    | 2022  |
| Weighted average remaining lease term (years)       |    | 1.8   |
| Weighted average discount rate                      | 1  | .37%  |

Future minimum lease payments under operating lease are as follows:

| Year Ending December 31, |             |
|--------------------------|-------------|
| 2023                     | \$<br>3,924 |
| 2024                     | 2,888       |
| 2025                     | 68          |
| Less imputed interest    | <br>(87)    |
| Total                    | \$<br>6,793 |

As of December 31, 2021, the Organization's operating lease were accounted for under ASC 840, Leases.

## **Operating Leases**

Total rent expense for operating leases for the year ended December 31, 2021, amounted to \$73,387.

## Note 12 - Leases (Continued)

Future minimum lease payments under FASB ASC 840, Leases are as follows:

| Year Ending December 31, |              |
|--------------------------|--------------|
| 2022                     | \$<br>74,098 |
| 2023                     | 14,055       |
|                          | <br>         |
| Total                    | \$<br>88,153 |

### Note 13 - Defined Contribution Pension Plan

USA Cares, Inc. offers a 403(b) plan. Employees are eligible on the first day of the month following employment. For participating employees, USA Cares, Inc. will contribute 50% match, not to exceed 3% of their compensation. For the years ended December 31, 2022 and 2021, employer contributions were \$8,600 and \$0, respectively.

## **Note 14 - Contributions of Nonfinancial Assets**

For the years ended December 31, contributed nonfinancial assets recognized within the statement of activities included:

|        | 2022      | 2021 |       |
|--------|-----------|------|-------|
| Events | \$ 17,021 | \$   | 9,755 |
|        |           |      |       |
|        | \$ 17,021 | \$   | 9,755 |

The Organization records various forms of gift-in-kind (GIK), including appliances, clothing, events, food, furniture, supplies, and toiletries. GIK are reported as contributions at their estimated fair value on the date of receipt and reported as expense when utilized. GIK are valued based upon estimates of fair market or wholesale values that would be received for selling the goods in their principal market considering their condition and utility for use at the time the goods are contributed by the donor.

## Note 15 - Liquidity and Availability of Financial Assets

The following table reflects USA Cares, Inc.'s financial assets as of December 31, 2022 and 2021, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year, trust assets, perpetual endowments and accumulated earnings net of appropriations within one year.

|                                                                                        | 2022 |           | 2021 |           |
|----------------------------------------------------------------------------------------|------|-----------|------|-----------|
| Financial Assets Cash                                                                  | \$   | 1,660,845 | \$   | 992,240   |
| Promises to give                                                                       |      | 122,500   |      | 16,000    |
| Financial assets available to meet cash needs for general expenditures within one year |      | 1,783,345 |      | 1,008,240 |
| Less those unavailable for general expenditure within one year                         |      |           |      |           |
| Restricted for career training                                                         |      | (913,978) |      | (39,328)  |
| Financial assets available to meet cash needs for general expenditures within one year | \$   | 869,367   | \$   | 968,912   |

USA Cares, Inc. monitors its liquidity so that it can meet its operating needs and other contractual commitments while maximizing the investment of its excess operating cash. As described in Note 10, in addition to financial assets available to meet general expenditures over the year, USA Cares, Inc. has a \$200,000 line of credit available to draw upon in the event of an unanticipated liquidity need.

### Note 16 - Other Receivable

The CARES Act provides an employee retention credit ("CARES Employee Retention credit"), which is a refundable tax credit against certain employment taxes of up to \$5,000 per employee per quarter for eligible employers. The tax credit is equal to 50% of qualified wages paid to employees during a quarter, capped at \$10,000 of qualified wages per employee through December 31, 2020. Additional relief provisions were passed by the United States government, which extend and slightly expand the qualified wage caps on these credits through September 30, 2021.

Based on these additional provisions, the tax credit is now equal to 70% of qualified wages paid to employees during a quarter, and the limit on qualified wages per employee has been increased to \$10,000 of qualified wages per quarter. The Organization qualified for the tax credit under the CARES Act for the second, third, and fourth quarters of 2020, and the first and second quarters of 2021. As of December 31, 2022, the Organization has recognized \$101,351 as ERTC Receivable on the balance sheet and contributions and grants were increased by this receivable amount on the statement of activities. The Organization has utilized guidance in ASC 410 and ASC 250 as a change in estimate.

### Note 17 - Subsequent Events

Management has evaluated subsequent events for recognition or disclosure in the financial statements through March 31, 2023, which was the date at which the financial statements were available to be issued.